



ΣΥΝΔΕΣΜΟΣ ΦΑΡΜΑΚΕΥΤΙΚΩΝ ΕΠΙΧΕΙΡΗΣΕΩΝ ΕΛΛΑΔΟΣ  
HELLENIC ASSOCIATION OF PHARMACEUTICAL COMPANIES

**SFEE's REPORT ON STATE'S DEBTS TOWARDS**

**SFEE's MEMBER-COMPANIES**

***Sales, amounts paid and amounts due until 30.02.2015***

**Athens, March 2015**

The Hellenic Association of Pharmaceutical Companies (SFEE) collected and analyzed all the available data regarding pharmaceutical debts of the state to its member-companies, for the invoices issued from 01.01.2014 up until 28.02.2015. The analysis describes both in detail the data regarding sales, sums that have been paid and sums that are still pending (owed) for invoices issued from 01.01.2014 up until 28.02.2015, and collectively for 2014 and 2015 for the pharmaceutical sector only.

Moreover, data on pending debts from NHS hospitals, EOPYY (IKA), military hospitals and IFET towards SFEE member-companies for invoices issued before 01.01.2014 were collected and included in the analysis.

- The total amount of sales, sums collected and sums that are pending will be presented in table 1. These sums refer to all invoices issued each year (from 01.01.2014 up until the 28.02.2015).
- At Table 2 the total amount of sales, sums collected and sums pending will be presented. These sums refer to all invoices issued up until the 31.12.2014. Total debts that are presented include sums pending prior to the year 2014.

It is stressed that Tables 1, 2 include only member-companies that send a detailed list of debts. Therefore these tables refer to a percentage of debts (nearly 80%).

- At Table 3, total amount due from NHS hospitals EOPYY (IKA), and Military Hospitals will be presented. The sums reported include also aggregate debt data from member-companies of SFEE.
  - On 28.02.2015, **total amount of the state's debt** towards SFEE's member - companies was **€952.4 million**, showing a significant increase from December 2014 report of approximately 21%, mainly attributable to settlement stagnation of outstanding debts for 2014 from EOPYY (delays up to 10 months).

**TABLE 1\***  
**TOTAL SALES, SUMS COLLECTED & SUMS STILL PENDING BY THE STATE TOWARDS SFEE'S MEMBER COMPANIES**  
**2014 & 2015**

*\* Member-companies that send only aggregate debt data are not included.*

	2014 01.01.2014 - 31.12.2014 (only 2014 invoices)				2015 01.01.2015 – 28.02.2015 (only 2015 invoices)			
	SALES	COLLECTED	PENDING	%	SALES	COLLECTED	PENDING	%
<b>HOSPITALS</b>								
<b>NHS</b>	347.534.696 €	211.100.803 €	136.433.892 €	60,74%	51.114.770 €	67.810 €	51.046.959 €	0,13%
<b>EOPYY</b>	606.874.169 €	195.262.397 €	411.611.771 €	32,18%	106.687.731 €	1.302.363 €	105.385.368 €	1,22%
<b>MILITARY</b>	29.916.343 €	20.203.881 €	9.712.462 €	67,53%	4.984.655 €	493.216 €	4.491.439 €	9,89%
<b>NPID</b>	2.732.935 €	1.129.255 €	1.603.679 €	41,32%	430.240 €	61.982 €	368.258 €	14,41%
<b>IFET</b>	1.268.698 €	1.004.109 €	264.589 €	79,14%	213.411 €	-	213.411 €	0,00%
<b>CORREC/AL INSTITUTES</b>	407.578 €	246.358 €	161.221 €	60,44%	28.525 €	1.104 €	27.422 €	3,87%
<b>TOTAL</b>	<b>988.734.418 €</b>	<b>428.946.803 €</b>	<b>559.787.615 €</b>	<b>43,38%</b>	<b>163.459.333 €</b>	<b>1.926.475 €</b>	<b>161.532.858 €</b>	<b>1,18%</b>

**TABLE 2\***

**CUMULATIVE SALES, SUMS COLLECTED & SUMS STILL PENDING BY THE STATE TOWARDS SFEE'S MEMBER COMPANIES  
2012 - 2014**

*\* Member-companies that send only aggregate debt data are not included.*

	2014-2015 01.01.2014 - 28.02.2015				UP UNTIL 31.12.2012	DEBTS 2013	TOTAL DEBTS
HOSPITALS	SALES	COLLECTED	PENDING	% COLLECTED	PENDING	PENDING	PENDING
NHS	398.649.465 €	211.168.614 €	187.480.852 €	52,97%	6.872.427 €	27.390.822 €	221.744.101 €
EOPYY (IKA)	713.561.900 €	196.564.760 €	516.997.139 €	27,55%	1.963.266 €	91.862 €	519.052.267 €
MILITARY	34.900.998 €	20.697.097 €	14.203.901 €	59,30%	310.632 €	510.908 €	15.025.441 €
NPID	3.163.175 €	1.191.237 €	1.971.938 €	37,66%	18.740.364 €	1.709.919 €	22.422.221 €
IFET	1.482.109 €	1.004.109 €	478.000 €	67,75%	3.664.151 €	-	4.142.151 €
CORREC/AL INSTITUTES	436.104 €	247.461 €	188.642 €	56,74%	37.316 €	61.145 €	287.104 €
<b>TOTAL</b>	<b>1.152.193.751 €</b>	<b>430.873.278 €</b>	<b>721.320.472 €</b>	<b>37,40%</b>	<b>31.588.156 €</b>	<b>29.764.657 €</b>	<b>782.673.285 €</b>

**TABLE 3\*****TOTAL OUTSTANDING DEBTS OF THE STATE TOWARDS SFEE'S MEMBER COMPANIES***\*Including SFEE's member companies which report only aggregate debt data*

	<b>DEBTS (UNTIL 31/12/2012)</b>	<b>DEBTS 2013</b>	<b>DEBTS 2014</b>	<b>DEBTS 2015</b>	<b>TOTAL</b>
<b>EOPYY (IKA)</b>	~ 2.25 mio	~ 0.123 mio	~ 487.9 mio	~ 134.7 mio	~ <b>624.9 mio</b>
<b>NHS</b>	~ 8.8 mio	~ 42.6 mio	~ 184.7 mio	~ 74.6 mio	~ <b>310.8 mio</b>
<b>MILITARY</b>	~ 0.332 mio	~ 598 mio	~ 10.9 mio	~ 4.91 mio	~ <b>16.7 mio</b>
<b>TOTAL</b>	~ <b>11.4 mio</b>	~ <b>43.4 mio</b>	~ <b>683.4 mio</b>	~ <b>214.3 mio</b>	~ <b>952.4 mio</b>