



**SFEE's REPORT ON STATE'S DEBTS TOWARDS SFEE's  
MEMBER-COMPANIES**

***Sales, amounts paid and amounts due: 01.01.2013 – 30.04.2014***

***Athens, May 2014***

The Hellenic Association of Pharmaceutical Companies (SFEE) collected and analyzed all the available data regarding pharmaceutical debts of the state to its member-companies, for the invoices issued from 01.01.2013 to 31.04.2014. The analysis describes in detail the data regarding sales, sums that have been paid and sums that are still pending (owed) for invoices issued in 2012, and in 2013 and collectively for the invoices of 2013 up until 31.04.2014 only for the pharmaceutical sector.

Moreover, the data on pending debts of NHS hospitals, EOPYY (IKA), military hospitals and IFET towards SFEE member-companies for invoices issued before 01.01.2013 were collected and included in the analysis.

- The total amount of sales, sums collected and sums that are pending will be presented in table 1. These sums refer to all invoices issued each year (from the 01.01.2013 up until the 31.04.2014).
- At Table 2 the total amount of sales, sums collected and sums pending will be presented. These sums refer to all invoices issued from the 01.01.2013 up until the 31.04.2014. For NHS hospitals EOPYY (IKA), IFET, and Military Hospitals the total debts that are presented include sums pending prior to the year 2013.

It is stressed that Tables 1, 2 include only member-companies that send a detailed list of debts. Therefore these tables refer to a percentage of debts (nearly 80%).

- At Table 3 the sums pending for NHS hospitals EOPYY (IKA), and Military Hospitals will be presented. The sums reported include also debt data from member-companies of SFEE which report only aggregate debt data, meaning, not broken down to hospital level.
  - On 31.04.2014, the **total amount of the state's debt** towards SFEE's member-companies was **€1,020 million**.

**TABLE 1\***  
**TOTAL SALES, SUMS COLLECTED AND SUMS STILL PENDING BY THE STATE TOWARDS SFEE'S MEMBER COMPANIES**  
**2013 & 2014**

*\* Member-companies that send only aggregate debt data are not included.*

Hospitals	2013 01.01.2013-31.12.2013 (only 2013 invoices)				2014 01.01.2014-31.04.2014 (only 2014 invoices)			
	SALES	COLLECTED	PENDING	%	SALES	COLLECTED	PENDING	%
NHS	420.103.944	273.985.201	146.118.743	65,22	124.060.779	9.158.983	114.901.936	7,38
EOPYY	517.925.021	214.543.692	303.381.329	41,42	190.202.854	1.974	190.200.879	0,00
MILITARY	28.157.016	18.372.379	9.822.556	65,25	8.341.627	1.054.778	7.286.849	12,64
NPID	3.577.935	1.400.420	2.177.515	39,14	1.160.242	295.276	864.966	25,45
IFET	14.638.779	8.573.764	6.065.016	58,57	3.775.533	140.945	3.634.588	3,73
CORREC/AL INSTITUTES	800.854	658.838	142.016	82,27	147.719	14.212	133.507	9,62
<b>TOTAL</b>	<b>985.203.550</b>	<b>517.534.295</b>	<b>467.707.174</b>	<b>52,53</b>	<b>327.688.893</b>	<b>10.666.169</b>	<b>317.022.724</b>	<b>3,25%</b>

**TABLE 2\***  
**TOTAL SALES, SUMS COLLECTED AND SUMS STILL PENDING BY THE STATE TOWARDS SFEE'S MEMBER COMPANIES**  
**2013 & 2014**

*\* Member-companies that send only aggregate debt data are not included.*

	From 2013 up until April 2014 01.01.2013-31.04.2014				PRIOR TO 2013	TOTAL (2012-2014)
Hospitals	SALES	COLLECTED	PENDING	% COLLECTED	PENDING	DEBTS
NHS	544.164.863	283.144.184	261.020.678	52,03	16.068.413	277.089.092
EOPYY (IKA)	708.127.875	214.545.666	493.582.208	30,30	6.977.602	500.559.810
MILITARY	36.536.562	19.427.157	17.109.405	53,17	1.511.368	18.620.773
NPID	4.738.177	1.695.696	3.042.481	35,79	20.554.596	23.597.077
IFET	18.414.312	8.714.709	9.699.604	47,33	5.713.558	15.413.161
CORRECTIONAL INSTITUTES	948.573	673.051	275.523	70,95	38.407	313.930
<b>TOTAL</b>	<b>1.312.930.362</b>	<b>528.200.464</b>	<b>784.729.898</b>	<b>40,23</b>	<b>50.863.944</b>	<b>835.593.842</b>

**TABLE 3\***  
**TOTAL OUTSTANDING DEBTS OF THE STATE TOWARDS SFEE'S MEMBER COMPANIES**

*\*Including SFEE's member companies which report only aggregate debt data*

	Debts until 31/12/2012	2013 Debts (until 31/12/2013)	2014 Debts (until 31/03/2014)	Total
EOPYY (IKA)	≈8 εκ.	≈360 εκ.	≈200 εκ.	<b>≈568 εκ.</b>
NHS	≈20 εκ.	≈220 εκ.	≈190 εκ.	<b>≈430 εκ.</b>
MILITARY	≈2 εκ.	≈10 εκ.	≈10 εκ.	<b>≈22 εκ.</b>
<u>TOTAL</u>	<b>≈30 εκ.</b>	<b>≈590 εκ.</b>	<b>≈398 εκ.</b>	<b>≈1.020 εκ.</b>