



**SFEE's REPORT ON STATE'S DEBTS TOWARDS SFEE's
MEMBER-COMPANIES**

Sales, amounts paid and amounts due: 01.01.2012 – 31.10.2013

Athens, November 2013

The Hellenic Association of Pharmaceutical Companies (SFEE) collected and analyzed all the available data regarding pharmaceutical debts of the state to its member-companies, for the invoices issued from 01.01.2012 to 31.10.2013. The analysis describes in detail the data regarding sales, sums that have been paid and sums that are still pending (owed) for invoices issued in 2012, the first 10 months of 2013 and collectively for the invoices of 2012 up until 31.10.2013 only for the pharmaceutical sector.

Moreover, the data on pending debts of NHS hospitals, EOPYY (IKA), military hospitals and IFET towards SFEE member-companies for invoices issued before 01.01.2012 were collected and included in the analysis.

- The total amount of sales, sums collected and sums that are pending will be presented in table 1. These sums refer to all invoices issued each year (from the 01.01.2012 up until the 31.10.2013).
- At Table 2 the total amount of sales, sums collected and sums pending will be presented. These sums refer to all invoices issued from the 01.01.2012 up until the 31.10.2013. For NHS hospitals EOPYY (IKA), IFET, and Military Hospitals the total debts that are presented include sums pending prior to the year 2012.

It is stressed that Tables 1, 2 include only member-companies that send a detailed list of debts. Therefore these tables refer to a percentage of debts (nearly 75%).

- At Table 3 the sums pending for NHS hospitals EOPYY (IKA), and Military Hospitals will be presented. The sums reported include also debt data from member-companies of SFEE which report only aggregate debt data, meaning, not broken down to hospital level.
 - On 31.10.2013, the **total amount of the state's debt** towards SFEE's member-companies was **€1,150 million**.

TABLE 1*
TOTAL SALES, SUMS COLLECTED AND SUMS STILL PENDING BY THE STATE TOWARDS SFEE'S MEMBER COMPANIES
2012 & 2013

** Member-companies that send only aggregate debt data are not included.*

Hospitals	2012 01.01.2012-31.12.2012 (only 2012 invoices)				2013 01.01.2013-31.10.2013 (only 2013 invoices)			
	SALES	COLLECTED	PENDING	%	SALES	COLLECTED	PENDING	%
NHS	<u>519,634,185</u>	<u>378,755,866</u>	<u>140,878,319</u>	<u>72.89</u>	<u>351,100,911</u>	<u>132,958,561</u>	<u>218,142,350</u>	<u>37.87</u>
EOPYY	<u>404,980,945</u>	<u>358,893,632</u>	<u>46,087,313</u>	<u>88.62</u>	<u>417,688,482</u>	<u>33,130,884</u>	<u>384,557,598</u>	<u>7.93</u>
MILITARY	<u>29,361,693</u>	<u>17,963,735</u>	<u>11,397,958</u>	<u>61.18</u>	<u>21,362,621</u>	<u>3,742,660</u>	<u>17,619,961</u>	<u>17.52</u>
NPID	<u>4,445,308</u>	<u>1,110,719</u>	<u>3,334,589</u>	<u>24.99</u>	<u>2,731,515</u>	<u>481,306</u>	<u>2,250,208</u>	<u>17.62</u>
IFET	<u>2,067,004</u>	<u>650,863</u>	<u>1,416,141</u>	<u>31.49</u>	<u>1,220,481</u>	<u>132,560</u>	<u>1,087,921</u>	<u>10.86</u>
Correc/al Institutes	<u>688,544</u>	<u>569,908</u>	<u>118,636</u>	<u>82.77</u>	<u>609,023</u>	<u>231,675</u>	<u>377,349</u>	<u>38.04</u>
TOTALS	<u>961,177,679</u>	<u>757,944,723</u>	<u>203,232,956</u>	<u>78.86</u>	<u>794,713,033</u>	<u>170,677,646</u>	<u>624,035,387</u>	<u>21.48</u>

TABLE 2*
TOTAL SALES, SUMS COLLECTED AND SUMS STILL PENDING BY THE STATE TOWARDS SFEE'S MEMBER COMPANIES
2012 & 2013

** Member-companies that send only aggregate debt data are not included.*

	From 2012 up until October 2013 01.01.2010-31.10.2013				PRIOR TO 2012	TOTAL DEBTS
	SALES	COLLECTED	PENDING	% COLLECTED		
NHS	870,735,096	511,714,427	359,020,669	58.77	15,712,702	374,733,371
EOPYY (IKA)	822,669,427	392,024,516	430,644,911	47.65	14,651,017	445,295,928
MILITARY	50,724,314	21,706,396	29,017,919	42.79	7,537,036	36,554,955
NPID	7,176,823	1,592,026	5,584,797	22.18	17,767,238	23,352,035
IFET	3,287,485	783,423	2,504,062	23.83	3,254,752	5,758,814
CORRECTIONAL INSTITUTES	1,297,568	801,583	495,985	61.78	50,372	546,357
<u>TOTAL</u>	1,755,890,712	928,622,370	827,268,342	52.89	58,973,118	886,241,460

TABLE 3*
TOTAL OUTSTANDING DEBTS OF THE STATE TOWARDS SFEE'S MEMBER COMPANIES

**Including SFEE's member companies which report only aggregate debt data*

	Debts until 31/12/2011	2012 Debts (until 31/12/2012)	2013 Debts (until 31/10/2013)	Total
EOPYY (IKA)	≈20 mil.	≈65 mil.	≈490 mil.	≈575 mil.
NHS	≈30 mil.	≈190 mil.	≈310 mil.	≈530 mil.
MILITARY	≈8 mil.	≈13 mil.	≈24 mil.	≈45 mil.
<u>TOTAL</u>	≈€58 mil.	≈€268 mil.	≈€824 mil.	≈€1,150 bil.