

To the  
honorable

Mr. Marios Salmas  
Alternate Minister of Health

Cc.: Mr. El. Papageorgopoulos, President of EOPPY  
Prof. I. Tountas, President of EOF

Chalandri, January 11, 2013

Dear Mr Tountas,  
Dear Mrs Skouroliakou,

Dear Minister,

We anew address the critical issue for the set-off of the 9% rebate and the escalated rebate with the outstanding debts of hospitals. As you are aware, the relevant regulation that will allow the above off-setting has not yet been issued, although in our mutual meetings in the last period, we had agreed that the off-setting of rebates with the debts of hospitals was scheduled to be implemented in the near future.

To our great surprise, we received today the letter of the President of EOPYY Mr. Eleftherios Papageorgopoulos, with which he invites the companies to proceed with the settlement of the rebate amounts due, without making any suggestion for a possible settlement of the above amounts via an off-setting with the debts of hospitals.

Whereas the said issue is of vital importance for pharmaceutical companies who are in a terrible financial condition due to the lack of liquidity, we kindly request that you promptly proceed, as we agreed, to the issue of the relevant regulation which will allow for the companies to implement the above off-setting.

Your sincerely,

Paschalis Apostolidis  
Vice-President

Fotis Mangaloussis  
General Manager