



ΣΥΝΔΕΣΜΟΣ ΦΑΡΜΑΚΕΥΤΙΚΩΝ ΕΠΙΧΕΙΡΗΣΕΩΝ ΕΛΛΑΔΟΣ
HELLENIC ASSOCIATION OF PHARMACEUTICAL COMPANIES

SFEE's REPORT ON STATE'S DEBTS TOWARDS

SFEE's MEMBER-COMPANIES

Sales, amounts paid and amounts due until 30.03.2015

Athens, April 2015

The Hellenic Association of Pharmaceutical Companies (SFEE) collected and analyzed all the available data regarding pharmaceutical debts of the state to its member-companies, for the invoices issued from 01.01.2014 up until 30.03.2015. The analysis describes both in detail the data regarding sales, sums that have been paid and sums that are still pending (owed) for invoices issued from 01.01.2014 up until 30.03.2015, and collectively for 2014 and 2015 for the pharmaceutical sector only.

Moreover, data on pending debts from NHS hospitals, EOPYY (IKA), military hospitals and IFET towards SFEE member-companies for invoices issued before 01.01.2014 were collected and included in the analysis.

- The total amount of sales, sums collected and sums that are pending will be presented in table 1. These sums refer to all invoices issued each year (from 01.01.2014 up until the 30.03.2015).
- At Table 2 the total amount of sales, sums collected and sums pending will be presented. These sums refer to all invoices issued up until the 31.12.2014. Total debts that are presented include sums pending prior to the year 2014.

It is stressed that Tables 1, 2 include only member-companies that send a detailed list of debts. Therefore these tables refer to a percentage of debts (nearly 80%).

- For 2014, 62% of total debts from public hospitals & 36% from EOPYY respectively have been paid back.
- On the contrary, for 2015 up until 30.04.2015 there have been no payments from any of the providers (only 1% of total debts has been paid back).

Table 3, total amount due from NHS hospitals EOPYY (IKA), and Military Hospitals will be presented. The sums reported include also aggregate debt data from member-companies of SFEE.

- On 30.03.2015, **total amount of the state's debt** towards SFEE's member - companies was **€1.028 million**, showing an increase from previous month of approximately 8%, mainly attributable to settlement stagnation of outstanding debts for 2014 from EOPYY (delays up to 10 months) and 2015.

- On this note, our companies are **more than 12 months** behind in payments in contrast to the rest of the providers, without having any payment plan from the authorities for the past 5 months.

TABLE 1*
TOTAL SALES, SUMS COLLECTED & SUMS STILL PENDING BY THE STATE TOWARDS SFEE'S MEMBER COMPANIES
2014 & 2015

** Member-companies that send only aggregate debt data are not included.*

	2014 01.01.2014 - 31.12.2014 (only 2014 invoices)				2015 01.01.2015 – 30.03.2015 (only 2015 invoices)			
	SALES	COLLECTED	PENDING	%	SALES	COLLECTED	PENDING	%
HOSPITALS								
NHS	348.896.479 €	218.225.446 €	130.671.033 €	62,55%	77.239.156 €	661.808 €	76.577.348 €	0,86%
EOPYY	607.199.161 €	215.842.973 €	391.356.188 €	35,55%	165.801.252 €	2.339.643 €	163.461.608 €	1,41%
MILITARY	30.398.690 €	21.283.269 €	9.115.421 €	70,01%	7.085.239 €	1.221.681 €	5.863.557 €	17,24%
NPID	2.763.078 €	1.118.828 €	1.644.250 €	40,49%	660.316 €	189.963 €	470.353 €	28,77%
IFET	1.268.341 €	1.049.985 €	218.357 €	82,78%	230.125 €	18.231 €	211.894 €	7,92%
CORREC/AL INSTITUTES	402.995 €	268.217 €	134.778 €	66,56%	72.925 €	4.472 €	68.453 €	6,13%
TOTAL	990.928.745 €	457.788.718 €	533.140.026 €	46,20%	251.089.013 €	4.435.799 €	246.653.214 €	1,77%

TABLE 2*

**CUMULATIVE SALES, SUMS COLLECTED & SUMS STILL PENDING BY THE STATE TOWARDS SFEE'S MEMBER COMPANIES
2012 - 2014**

** Member-companies that send only aggregate debt data are not included.*

	2014-2015 01.01.2014 - 30.03.2015				UP UNTIL 31.12.2012	DEBTS 2013	TOTAL DEBTS
HOSPITALS	SALES	COLLECTED	PENDING	% COLLECTED	PENDING	PENDING	PENDING
NHS	426.135.635 €	218.887.254 €	207.248.381 €	51,37%	6.578.769 €	28.703.865 €	242.531.015 €
EOPYY (IKA)	773.000.413 €	218.182.617 €	554.817.796 €	28,23%	1.959.842 €	588.502 €	557.366.140 €
MILITARY	37.483.929 €	22.504.951 €	14.978.978 €	60,04%	314.892 €	531.384 €	15.825.255 €
NPID	3.423.394 €	1.308.791 €	2.114.603 €	38,23%	15.818.876 €	2.886.704 €	20.820.183 €
IFET	1.498.466 €	1.068.216 €	430.250 €	71,29%	3.440.795 €	- €	3.871.045 €
CORREC/AL INSTITUTES	475.921 €	272.689 €	203.231 €	57,30%	30.418 €	58.677 €	292.327 €
TOTAL	1.242.017.758 €	462.224.517 €	779.793.241 €	37,22%	28.143.593 €	32.769.132 €	840.705.965 €

TABLE 3***TOTAL OUTSTANDING DEBTS OF THE STATE TOWARDS SFEE'S MEMBER COMPANIES****Including SFEE's member companies which report only aggregate debt data*

	DEBTS (UNTIL 31/12/2012)	DEBTS 2013	DEBTS 2014	DEBTS 2015	TOTAL
EOPYY (IKA)	~ 2.24 mio	~ 2.5 mio	~ 463.9 mio	~ 205.1 mio	~ 673.7 mio
NHS	~ 8.4 mio	~ 43.4 mio	~ 176.9 mio	~ 108.2 mio	~ 337 mio
MILITARY	~ 0.33 mio	~ 0.38 mio	~ 10.2 mio	~ 6.4 mio	~ 17.3 mio
TOTAL	~ 11.01 mio	~ 46.3 mio	~ 650.99 mio	~ 319.8 mio	~ 1.028 mio