



Our Key positions

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OUR KEY POSITIONS (2012-2015+)

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- ❑ **State Payments: limit our financial exposure; offsetting process**
- ❑ **Sustainable drug budget in EOPYY**
 - ❑ Uninsured
 - ❑ Patients' needs \cong orders \rightarrow No CB!
- ❑ **Sustainable Hospital budget for drugs**
 - ❑ Stop "STEREITAI"
 - ❑ ALL 1A in Hospitals
 - ❑ Tenders 50-30-20
- ❑ **Patients' access to innovative drugs/therapies and increase penetration of Gx/off patent**

OUR KEY POSITIONS (2012-2015+)

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- ❑ **Correct prices (as per Law) for all drugs**
 - ❑ Stable reference pricing for all branded drugs
 - ❑ Avoid IRP negative impact out of GR
 - ❑ Pricing to allow Gx launches after 2012
- ❑ **Reimbursement:** regular, predictable but under conditions / “HTA” concept
- ❑ **Rationalized prescribing; Mandatory:**
 - ❑ Therapeutic / diagnostic guidelines
 - ❑ Registries, for severe diseases
- ❑ **Copayment: affordable for patients (variable) but not on the companies’ shoulders**

OUR KEY POSITIONS (2012-2015+)

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- ❑ **Control of ALL health care cost** centers allows the sustainability of the overall System
- ❑ **Code of compliance / disclosure**
 - ❑ No compromises; state / EOF needs to align with us
- ❑ **Support Development in GR**
 - ❑ Increase **investments** and **Clinical trials** in GR under certain conditions & incentives.
 - ❑ Promote Innovation concept: **SFEE Innovation project**
- ❑ **External orientation of the Association:** Communicate regularly our positions
- ❑ Maintain **regular alignment** with **EFPIA**
- ❑ Go for a **Stability Part MoU with GoG**